



**LAO PEOPLE'S DEMOCRATIC REPUBLIC**  
**PEACE INDEPENDENCE DEMOCRATIC UNITY PROSPERITY**

**REQUEST FOR EXPRESSIONS OF INTEREST**  
**CONSULTING FIRM TO SUPPORT THE PREPARATION AND IMPLEMENTATION OF**  
**A FINANCIAL MANAGEMENT INFORMATION SYSTEM (FMIS)**

(supported by Enhancing Public Finance Management Through Information and Communication Technology and Skills (E-FITS) Project (P167534); and  
Public Finance Management Reform Project (P167661))

The Government of Lao PDR (GoL) is strengthening the management of its public finances through establishing guiding principles and policies for improved public finance management (PFM). As part of its objective to strengthen the management of its public finances, the Ministry of Finance has prepared a comprehensive Public Finance Management Development Strategy to 2025 to improve policy consistency, efficiency, transparency and accountability in public expenditure and revenue management by strengthening institutional systems and capacity, as well as making progress towards meeting appropriate international financial management standards. The Strategy foresees the use of ICT tools as an underlying support framework for the improvement of their PFM reforms, mainly through the implementation of a Financial Management Information System (FMIS).

The GoL has requested a US\$20 million credit from the World Bank to implement the Enhancing Public Finance Management through ICT and Skills Project, to support the implementation of MoF's Public Finance Management Development Strategy to 2025. This credit foresees also the financing of a new commercial-of-the-shelf (COTS) FMIS.

In addition, the GoL has received a EUR 1.5 million grant from World Bank, funded by the European Union to support in the implementation of the strategy by improving the legal framework and institutional capacity for budget preparation and execution, revenue management, and public procurement.

The Government is looking for consulting firm to deliver 4 main products, which are closely interlinked, as follows:

- The first Deliverable is to support the Lao PDR's MoF in the finalization of the Technical Requirements and draft technical specifications
- The second will be assistance in the preparation of the bidding documents for an international competitive bidding process
- The third deliverable would be to support the MoF during the selection stage of the bidding process of the providers for the FMIS, and
- The fourth is in the supervision of the awarded contract finalization of the technical requirements and to prepare the bidding documents for a COTS financial system-supported solution and to provide support to the MoF in the selection of a company to provide the afore-mentioned COTS solution, and in the supervision of the awarded contract.

The Terms of Reference for the assignment can be accessed at the website <https://www.devbusiness.com> and <https://www.mof.gov.la>

The MoF in Laos now invites eligible consulting firms to indicate their interest in providing the Services. This assignment requires services of a firm with expertise in Public Financial Management (PFM), design of information systems to support government financial management, business processes re-engineering, experience in the design and procurement of financial management information systems (FMIS) and e-payment systems and their interfaces with banking and other applications, and ICT Expertise. The firm is free to propose the best team composition and the detail of team composition can be found in the ToR.

The firm should have at least 7 years of recent working experience in the field of design and procurement of FMIS and at least one successful implementation of an operational FMIS or FMIS in the public sector (government) operating simultaneously at various levels of government.

The attention of interested firms is drawn to paragraph 3.14 to 3.17 of the World Bank's Procurement Regulations, July 2016 revised November 2017 and August 2018, setting forth the World Bank's policy on conflict of interest.

Consulting firms may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications.

A Firm will be selected in accordance with the Quality and Cost Based Selection (QCBS) Selection method set out in the Procurement Regulations.

Expressions of interest must be delivered by e-mail by February 28, 2019, to the following:

**Mr. Pasomphet Khamtanh**

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